

July 12th - 2018



The AAR released its monthly Rail Time Indicators Report in which it reports railcars in storage. As of July 1, 2018 there were 308,900 railcars in storage, representing 18.7% of the North American rail car fleet. Seventeen percent of the cars were empty. Cars in storage increased by 1,600 month on month ½ of 1% increase month over month which is the second consecutive month on month increase with the primary driver being tank cars and covered hoppers. Empty tank cars in storage only increased by 442. Loaded LPG cars and other cars loaded with various products waiting to be unloaded at their primary destination, seems to be the driving factor of the increase. There is also a tremendous amount of tank cars in storage currently being cleaned and waiting to be cleaned this summer and will be returned into service. We anticipate seeing a gradual exit out of storage in the coming months as we get through the summer cleaning season.

We would like to introduce to our readers easyTRADE 8.0, with a new enhanced railcar workspace. We invite railcar market participants to sign into easyTRADE and view PFL's portfolio of equipment for lease, for sale as well as storage offerings across the continent. easyTRADE is PFL's one stop shop for all market information regarding railcar leasing, sales and storage. Contact your PFL representative today for a downloadable link and login instructions! Leasing companies and shippers can send in railcar bids and offers to PFL via an excel spreadsheet to have them instantly uploaded into the platform and have it seen by thousands of market participants. Specs, pictures, car drawings, and SDS sheets will be at the disposal of all users. Markets are available for all railcar types.

Storage facility operators can also send in their available space and rates visa via an excel spreadsheet template to increase visibility to the market. The easyTRADE system is a one-stop-shop for fleet managers who are long or short on railcars or looking for a place to temporarily store empty or loaded rolling stock.

INTRODUCING



ENHANCED RAILCAR WORKSPACE

- Instant access to our markets.
- Railcar Leasing, Sales and Storage.
- Now includes Railcar Specs, SDS, Drawings and Pictures.

REQUEST ACCESS



CALL PFL  
239-390-2885



SIGN UP  
CLICK HERE

# PFL Railcar Storage Opportunities

## Storage

STATE/PROVINCE	CLASS 1	LOADED/RESIDUE ACCEPTED?	#HAZ AVAILABLE	DAILY HAZ RATE	#NON HAZE AVAILABLE	DAILY NON HAZE RATE	\$ SWITCH IN NET	\$ SWITCH OUT NET
AL, GA	CSX	No	0	Negotiable	150	4	200	200
AB	CP	Yes	50	9	100	4	175	175
AL	NS, CSX	Residue	50	8	100	4	200	200
AL	CSX	Residue	25	Negotiable	25	3	175	175
AL, MS, FL	BNSF, NS, CSX, KCS	Yes	110	8	110	4	275	275
AR	BNSF, UP	Yes	500	8	500	4	300	300
AR	UP	Yes	500	9	500	4	300	300
AR	UP	Residue	15	Negotiable	15	3	175	175
AR, OK	BNSF, UP, KCS	Yes	50	Negotiable	50	Negotiable	200	200
AZ	BNSF	Yes	15	Negotiable	15	Negotiable	200	200
AZ	BNSF	Residue	50	Negotiable	50	5	125	125
CA	UP	Yes	50	9	50	4	400	400
CA	UP	Yes	10	Negotiable	0	4	200	200
CA	BNSF, UP	No	0	Negotiable	100	4	200	200
CA	BNSF, UP	Yes	0	Negotiable	0	Negotiable	200	200
CA, AZ	BNSF	Yes	650	9	650	4	200	200
CO	BNSF, UP	Yes	1000	Negotiable	0	4	200	200
CO	BNSF, UP	Yes	150	8	15	4	200	200
CT, MA	CSX	Yes	100	9	100	4	300	300
FL	CSX	Yes	300	8	300	4	275	275
GA	NS, CSX	Residue	100	8	100	4	200	200
GA	CSX	Yes	0	8	60	4	200	200
GA	CSX	Yes	35	Negotiable	35	Negotiable	200	200
GA	NS	Residue	65	Negotiable	65	3	175	175
IA, IL	BNSF, UP, NS, CN	Residue	0	Negotiable	0	4	200	200
IL	BNSF, NS, CN	Yes	200	7	200	4	500	500
IL	UP, CP	No	0	9	0	4	200	200
IL	BNSF, NS, CSX, CN, CP	No	0	Negotiable	0	4	200	200
IL	BNSF, UP, NS, CSX, KCS, CN, CP	No	0	Negotiable	0	4	200	200
IL	CN	Residue	30	Negotiable	30	3	175	175
IL	CN	Residue	0	Negotiable	0	3	175	175
IL	CSX	Residue	50	Negotiable	50	3	175	175
IL	BNSF, UP, NS	Residue	0	Negotiable	0	3	175	175
IL, IN	BNSF, UP, NS, KCS, CN	Yes	400	7	400	4	500	500

IL, IN	UP, NS, CSX, CN	Yes	30	10	30	5	350	350
IN	NS, CSX	Yes	200	9	200	4	300	300
IN	NS	Residue	55	Negotiable	55	3	175	175
IN	NS, CSX	Residue	10	Negotiable	10	3	175	175
IN	NS	Residue	0	Negotiable	0	3	175	175
IN	BNSF, UP, CSX, NS, CP, CN	Yes	0	Negotiable	0	Negotiable	200	200
IN, IL	BNSF, UP, CSX, CN, CP	Yes	150	13	150	5	350	425
KS	BNSF	Residue	0	Negotiable	0	3	175	175
KS	BNSF	Residue	150	Negotiable	150	5	125	125
KY	CSX	Residue	15	5	15	4	150	150
KY	NS, CSX	Residue	60	5	60	4	150	150
KY	CSX	Residue	200	5	200	4	150	150
LA, AR	UP, KCS	No	0	Negotiable	15	Negotiable	200	200
MA	CSX	No	0	Negotiable	0	4	200	200
MD	CSX	Yes	113	10	113	5	300	300
MI	NS	Yes	160	Negotiable	0	Negotiable	200	200
MI	CN	Yes	250	Negotiable	0	Negotiable	200	200
MI	CN	Yes	200	Negotiable	0	Negotiable	200	200
MI	NS CSX CN	Yes	340	Negotiable	0	Negotiable	200	200
MI	CN	Yes	101	Negotiable	0	Negotiable	200	200
MI	NS	Residue	50	Negotiable	50	3	175	175
MN	BNSF	Yes	480	9	480	4	400	400
MO	BNSF, UP, CSX, NS, KCS, CN	No	0	Negotiable	0	Negotiable	200	200
MO	BNSF, UP, CSX, NS, KCS, CN	No	0	Negotiable	50	Negotiable	200	200
MO, AR	UP	Yes	100	9	100	4	300	300
MS	BNSF, NS, KCS	Yes	15	Negotiable	15	Negotiable	200	200
MS	BNSF, NS, KCS	Residue	0	Negotiable	0	3	175	175
MS	BNSF, KCS	Residue	0	Negotiable	0	3	175	175
MT	BNSF, UP	Yes	200	Negotiable	200	Negotiable	200	200
NC	CSX	Residue	550	5	550	4	150	150
NE	BNSF	Yes	0	9	450	4	200	200
NM	BNSF, UP	Yes	0	Negotiable	0	5	125	125
NY	NS, CSX	Yes	50	11	50	4	200	200
NY	CSX	Yes	125	11	125	4	200	200
NY	CSX	Yes	120	11	120	4	200	200
NY	CP	No	600	Negotiable	2500	4	175	175
NY, NJ	NS, CSX, CP	No	0	Negotiable	0	Negotiable	200	200
NY, PA	NS, CSX, CN, CP	Yes	600	9	600	4	400	400
NY, PA	NS	Yes	35	10	35	5	350	350
OH	NS, CSX	Yes	166	10	166	5	400	400
OH	BNSF, UP, NS, CSX, CN, CP	Yes	150	9	150	4	400	400
OH	NS	Yes	200	9	200	4	200	200
OH	NS, CSX	Yes	0	Negotiable	20	4	200	200
OH	NS, CSX	No	0	Negotiable	10	4	200	200
OH	NS, CSX	Residue	200	5	200	4	150	150
OH	NS, CSX	Residue	550	5	550	4	150	150
OH, IN	NS, CSX	Residue	30	Negotiable	30	3	175	175
OK	BNSF, UP	Yes	0	Negotiable	100	4	200	200
ON	CN, CP	Yes	166	9	166	4	400	400

ON	CN, CP	Yes	200	9	200	4	400	400
OR	UP	Yes	20	Negotiable	0	4	200	200
OR	UP	Residue	0	Negotiable	0	5	125	125
OR, CA	UP	Yes	50	9	50	4	300	300
PA	NS, CP	Yes	80	11	80	4	200	200
PA	NS, CSX	Residue	0	Negotiable	0	3	175	175
PA	NS	Residue	5	5	5	4	150	150
PA	NS	Residue	650	5	650	4	150	150
SK, CAN	CN	Yes	0	Negotiable	200	4	200	200
TN	CSX	Yes	100	Negotiable	100	Negotiable	200	200
TN	BNSF	Residue	200	5	200	4	150	150
TN, MS	CN	Yes	300	Negotiable	0	4	200	200
TX	UP	Yes	150	8	150	4	250	250
TX	BNSF, UP, KCS	Yes	0	Negotiable	50	4	200	200
TX	BNSF	Yes	0	Negotiable	50	4	200	200
TX	BNSF	Yes	0	Negotiable	0	4	200	200
TX	BNSF	Yes	25	Negotiable	25	Negotiable	200	200
TX	UP	Residue	500	5	500	4	150	150
TX	UP	Residue	20	Negotiable	20	5	125	125
UT	BNSF, UP	Yes	75	Negotiable	75	Negotiable	200	200
VT		No	0	Negotiable	40	4	225	225
VT		No	0	Negotiable	30	4	225	225
VT		No	0	Negotiable	50	4	225	225
VT, CT, MA	NS, CSX, CN, CP	Yes	255	10	255	5	500	500
WA	BNSF	Yes	300	9	300	4	250	250
WA	BNSF	No	0	Negotiable	25	4	200	200
WA	BNSF, UP	No	0	Negotiable	0	Negotiable	200	200
WA		Yes	50	7	100	4	250	250
WV	CSX	Residue	25	5	25	4	150	150
WY, NE	UP, CP	Yes	50	8	80	4	200	200



**SUMMER MEETING  
JULY 16 - 17  
GRAND GENEVA RESORT & SPA  
LAKE GENEVA WI**

Attending:



Curtis Chandler  
[curtis@pflpetroleum.com](mailto:curtis@pflpetroleum.com)  
239-405-3365

**Call PFL today for live pricing, further details and other markets.**

PFL DESK  
**239-390-2885**

To see the complete live list, please login to the easyTRADE platform or contact your PFL representative.  
To request a login, please go to [www.theeasytrader.com](http://www.theeasytrader.com).



[www.pflpetroleum.com](http://www.pflpetroleum.com)  
1865 Veterans Park Dr. Suite 303  
Naples, Florida, 34109  
Phone: 239-390-2885  
Fax: 239-949-0611