



New contracts for railcar storage have been muted over the last couple of weeks as cars continue to leave storage and put into service. Crude oil in Canada remains weak closing at -27 per barrel against WTI for heavy grades. Refinery issues continue to exist in Mexico and that market seems to be on the verge of exploding with a number of companies doing test runs. BP and Exxon are rapidly increasing their infrastructure in the Country. Exxon has been ordering new fuel trucks and recently entered the market with its first station. Retail stations have seen increased investment with BP who are now operating 500 stations. Additional areas of interest are emerging in eastern Mexico while other large corporations such as Chevron and Glencore are already established within the market.

Now that cars are moving again, one can reposition fleets and return cars to potentially more strategic locations and consolidate fleets into a couple of key areas to be serviced appropriately and efficiently. It is a great time for shippers to negotiate their lessor contracts for return on lease locations, as short lines are anxious to get paid track access fees for cleaning and other work performed at their facilities and potentially open up new relations with car owners. PFL is doing this now – bringing lessor and lessee together with anxious short lines. Additionally, we provide the cleaning and shop work in the field. In this scenario everyone wins and that is business we like facilitating. All you need to do is make one phone call and it's to PFL.

In LPG markets, supply deals firming up has continued to be late as supply jockeying continues. Loaded LPG rail car storage is anticipated to be active over the next couple of weeks as these transactions are firming up – it is going to be all hands on deck.

PFL has the largest database of short lines and spots available in North America call us today for further details.

**Please take note of the available railcar storage. Call PFL today for live up to minute pricing and availability.**

**PFL expanded our easyTRADE platform to be the one stop shop for finding and securing railcar storage.**

**PFL would like to remind all fleet managers that storing cars with petroleum residue over the long term will slowly destroy the cars. Corrosive commodities left inside a car will destroy the interior of the car. For those who currently have cars in storage, it is important to note that leasing companies will not accept cars that have corrosion damage. Very Expensive blasting is required to make a car suitable for return or new service and effectively doubles the cost of cleaning a fleet compared to getting the job done before they are stored months at a time. If you are looking to store cars with remaining residue, or have dirty cars already in storage we can arrange for these cars to be cleaned in a cost effective manner.**

[CLICK HERE to GET a Quote](#)

Contact PFL for all your railcar needs

Email: [team@pflpetroleum.com](mailto:team@pflpetroleum.com)

Phone: 239-390-2885

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JOIN US



## NEWPORT - RHODE ISLAND APRIL 18th - 20th

Attending:



Nick Borders

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239-961-2541

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### **Canada: (US Dollar Prices) \$4.00-\$18.00**

#### **Alberta**

Lethbridge---100 spots CP Served Haz loaded LPG

#### **Manitoba**

Selkirk---100 spots CP Served Haz loaded LPG

Netley---40 spots CP Served Haz loaded LPG

Beausejour---60 spots CP Served Haz loaded LPG

#### **Nova Scotia**

Stellarton---100 spots-CN served>

#### **Ontario**

Sarnia---500 spots CN / CSX HazMat loaded LPG

North Bay---350 spots-CP/ONTC served

Sault Ste. Marie---70 spots-CN/CP served

Hamilton---100 spots-CN/CP served

**Quebec**

Charny --- 50 spots CN served

Richmond---147 spots-CN Served

Boisbriand---205 spots-CP served

**Western: \$3.00-\$8.00/day + \$150-\$500 switch**

AZ---1100 BNSF Haz loaded LPG

CO---500 spots---BNSF/UP served (HazMat available here)

CA---100 spots---UP Served (HazMat available here)

ID---150 spots---BNSF served (HazMat available here)

MT---140 spots---BNSF/UP served

NM---250 spots---BNSF/UP served (HazMat available here)

OR---700 spots---UP served (HazMat available here)

WA---200 spots---BNSF served (HazMat available here)

WY---500 spots---BNSF/UP served

**Northeastern: \$2.00-\$8.00/day + \$100-\$275 switch**

MA---600 spots---CSX served (HazMat residue available here)

ME---250 spots---CN-CP-NS served (HazMat available here)

NH---35 spots---CSX served

NJ---175 spots---CSX/NS served (HazMat available here)

NY---500 spots---CSX/NS/CP (HazMat available here)

PA---2100 spots---NS served (HazMat loaded LPG available here)

WV---450 spots---CSX (HazMat residue available here)

**Midwest: \$2.25-\$14.00/day + \$124-\$500 switch**

MN---800 spots ---BNSF / CN served HazMat Loaded LPG

IA---400 spots---BNSF/UP served

KS---500 spots---BNSF served

IL---350 spots---UP/CP/CN/CSX served (HazMat residue available here)

IN---300 spots---BNSF/UP/CSX/CN/CP/NS served (HazMat available here)

MN---900---BNSF/CN/CP served (HazMat available here)

MT---140 spots---UP/BN Served

NE---900 spots---BNSF/UP served (HazMat Available here)

OH---490 spots---CSX/NS served (HazMat available here)

**South: \$2.00-\$15.00/day + \$125-\$500 switch**

MS---350 spots---BNSF/CN served (HazMat available here)

MO---275 spots---BNSF/KCS served

NC---100 spots---CSX/NS served (HazMat available here)

TN---1250 spots---CN served (HazMat available here)

TX--2500 spots---UP/BN served (HazMat available here)

VA---150 spots----NS served (HazMat available here)

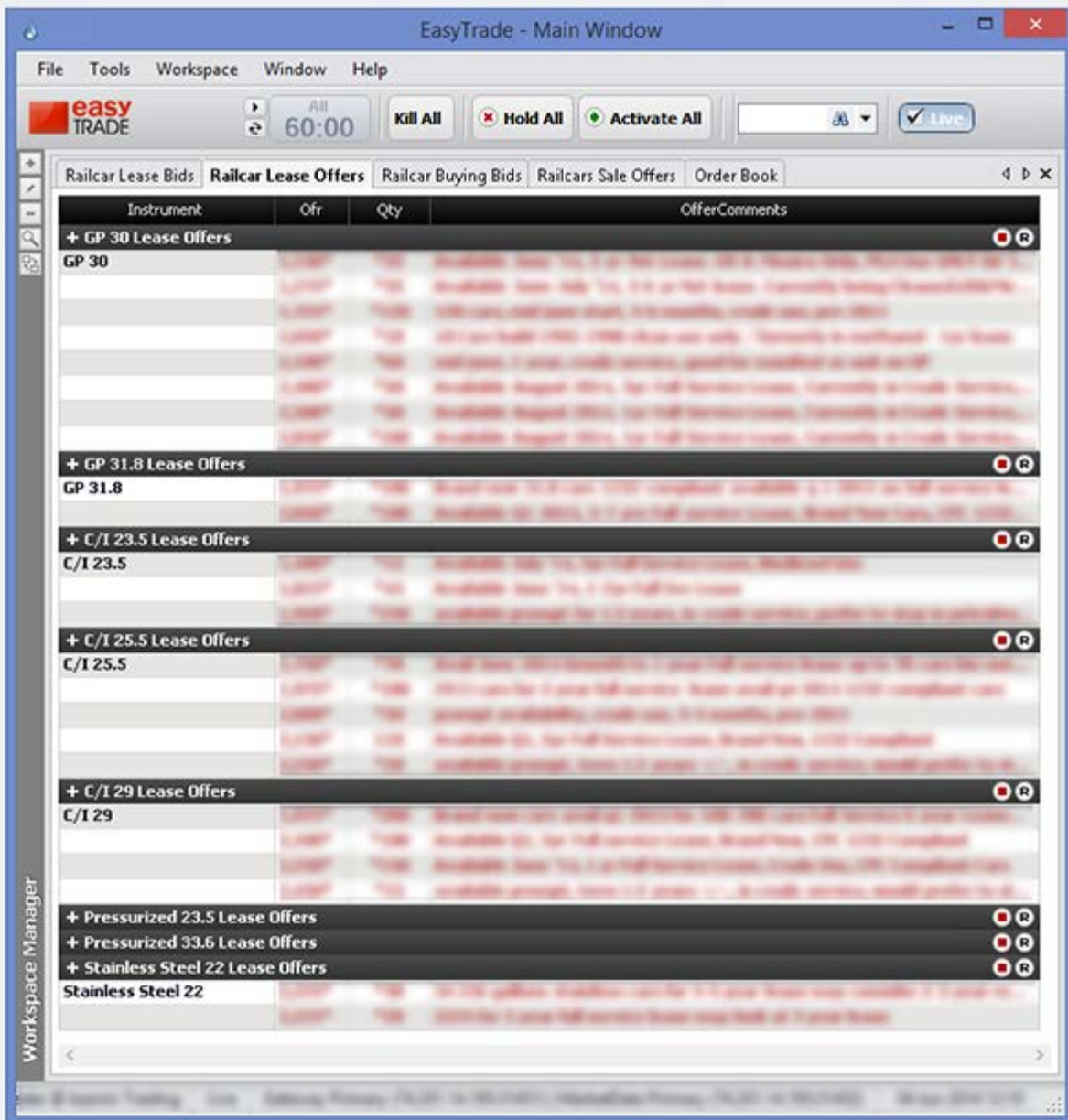
LA---650 spots---KCS served (Hazmat residue available here)

PFL DESK  
**239-390-2885**

**PFL ANNOUNCES NEW RAIL CAR BULLETIN BOARD**



PFL is pleased to announce a new version of its trading platform easyTrade. This new version features a brand new Railcar Workspace. Access to the whiteboard is **FREE** of charge. In the Workspace, you can view the cars available for lease/purchase and cars wanted to lease/purchase. Buyers and Sellers will meet at easyTrade, disseminating your market pricing to hundreds of companies instantaneously.



CLICK HERE  
**REQUEST ACCESS**



[www.pflpetroleum.com](http://www.pflpetroleum.com)

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